

August 2019

## INVESTMENT OBJECTIVE

The investment objective of the Fund is to provide investors with a high level of income combined with capital preservation.

Investments to be included in the Fund may, apart from assets in liquid form, consist of non-equity securities, fixed interest instruments (including, but not limited to, bonds, corporate bonds, inflation linked bonds, convertible bonds, cash deposits and money market instruments), debentures, preference shares and property securities as well as any other income enhancing securities which are considered consistent with the Fund's primary objective and that the Act may allow from time to time.

The Fund may also include participatory interests and other forms of participation of local and global collective investment schemes, or other similar schemes operated in territories with a regulatory environment which is to the satisfaction of the Manager and the Trustee of a sufficient standard to provide investor protection which is at least equivalent to that in South Africa and which is consistent with the Fund's primary objective.

The Fund will be managed within the requirements of retirement funds prudential investment guidelines and within the requirements of the Act.

The Fund may from time to time invest in listed and unlisted derivatives, in order to achieve the Fund's investment objective. The Manager may also include forward currency, interest rate and exchange rate swap transactions for efficient portfolio management purposes.

## PORTFOLIO MANAGER

This Fund is managed by Portfolio Analytics Consulting FSP no. 18490, who utilise the following Asset Managers:

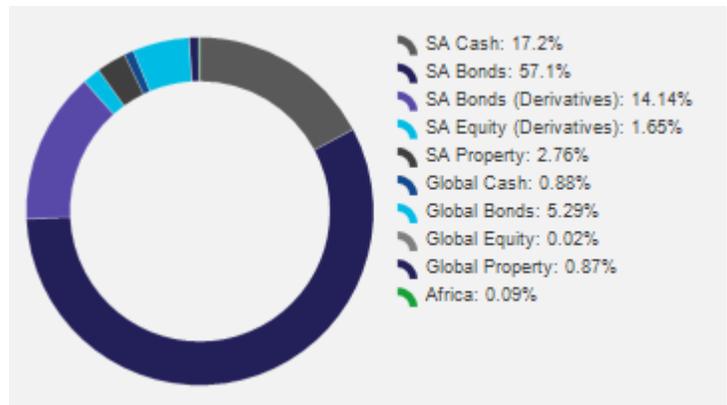
Prescient Investment Management is a multinational business whose operations span sub-Saharan Africa, Europe, Australia and Asia. Prescient is authorised under the Financial Advisory and Intermediary Services Act, 2002 (act 37 of 2002) as a financial services provider, FSP number 612.

Investec Asset Management have 23 years' experience in the financial services industry, providing a premier range of South African and international product and services. Investec is authorised under the Financial Advisory and Intermediary Services Act, 2002 (act 37 of 2002) as a financial services provider, FSP number 587.

## INFORMATION DISCLOSURE

ASISA Classification	South African – Multi Asset – Income
Risk Profile	Low
Benchmark	STeFI Composite Index
Equity Exposure	The Fund will have a maximum effective exposure of 10% for equity and 25% for property.
Foreign Exposure	Up to 30% of the assets may be invested offshore and an additional 10% invested in Africa, ex RSA
Fund Size	R 471.8 million
Total Expense Ratio	Class A: 0.61%, Class B: 0.57%
Transaction Cost	Class A: 0.13%, Class B: 0.14%
Total Investment Charge	Class A: 0.74%, Class B: 0.71%
Calculation Period	1 Jul 2016 to 30 Jun 2019

## ASSET ALLOCATION



## TOP 10 EQUITY EXPOSURES

- |                           |                                     |
|---------------------------|-------------------------------------|
| 1. Spear Reit             | 6. Redefine Properties              |
| 2. Tower Property Fund    | 7. MAS Real Estate                  |
| 3. Stor-Age Property Reit | 8. Investec Australia Property Fund |
| 4. Investec Ltd           | 9. Sirius Real Estate               |
| 5. Vukile Property Fund   | 10. Growthpoint Properties          |

Please note: Top 10 equity exposures are one month lagged as disclosed by Portfolio Analytics Consulting (Pty) Ltd

## ANNUALISED PERFORMANCE

	1 year	3 year	5 year	Since Inception
Ci Diversified Income Fund	8.36%	8.51%	8.33%	8.23%
Benchmark	7.31%	7.41%	7.13%	7.00%
Lowest 1 year rolling return				6.44%
Highest 1 year rolling return				9.31%

This document is a Minimum Disclosure Document (MDD) which contains key information about this portfolio. This MDD will be updated on a monthly basis. Source: Figures quoted are from Morningstar, for a lump sum, using NAV-NAV prices with income distributions reinvested. CPI for all urban areas sourced from I-Net Bridge.

## INFORMATION DISCLOSURE

Launch Date	14 February 2014	Income Declaration Dates	31 March, 30 June, 30 September and 31 December
Opening NAV Price	100.00 cents per unit	Previous 12 Months Distributions (cents per unit)	28/06/2019: (A) 1.98, 29/03/2019: (A) 1.81 31/12/2018: (A) 2.04, 28/09/2018: (A) 2.00  28/06/2019: (B) 2.01, 29/03/2019: (B) 1.84 31/12/2018: (B) 2.07, 28/09/2018: (B) 2.03
Initial Fee	Class A: 0%, Class B: 0%	Income Reinvestment / Pay-out Dates	2nd working day in April, July, October and January
Initial Advisory Fee	Maximum 3.45% (Incl VAT)	Transaction Cut-off Time	14:00
Annual Service Fee	Class A: 0.575% (Incl VAT) Class B: 0.518% (Incl VAT)	Valuation Time	17:00
Annual Advisory Fee	Maximum 1.15% (Incl VAT)	Frequency of Pricing	Our daily NAV prices are published on our website and in the national newspaper

## CHARACTERISTICS

This is a multi-asset income portfolio which means that it may invest in a spectrum of equity, bond, money market, or real estate markets with the primary objective of maximising income. This portfolio can have a maximum effective equity exposure (including international equity) of 10% and a maximum effective property exposure (including international property) of 25% of the market value of the portfolio.

This portfolio may, at the discretion of the portfolio manager, invest up to 30% of the assets outside of South Africa plus an additional 10% of the assets in Africa excluding South Africa.

## RISK REWARD PROFILE: LOW

Typically, the lower the risk, the lower the potential return and the higher the risk, the higher the potential return. There is no guarantee that returns will be higher when investing in a portfolio with a higher risk profile.

The risk profile for this portfolio is rated as low, as it may only invest up to 10% in equity securities.

## RISKS

### Market Risk

Equity markets are volatile and the price of equities fluctuate based on a number of factors such as changes in the economic climate, general movements in interest rates and the political and social environment which will also affect the value of the securities held in the unit trust, thereby affecting the overall value of the unit trust.

### Currency Risk / Foreign Exchange Risk

This risk is associated with investments that are denominated in foreign currencies. When the foreign currencies fluctuate against the South African Rand, the investments face currency gains or losses.

### Concentration Risk

Unit Trusts pool the assets of many investors and use the proceeds to buy a portfolio of securities. There are regulations in place which limit the amount that a unit trust may invest in securities, thereby spreading the risk across securities, asset classes and companies.

### Liquidity Risk

This relates to the ability of the unit trust to trade out of a security held in the portfolio at or near to its fair value. This may impact on liquidity and in the case of foreign securities, the repatriation of funds.

### Credit Risk

Credit risk arises where an issuer of a non-equity security or a swap is unable to make interest payments or to repay capital. The Fund may be exposed to credit risk on the counterparties in relation to instruments such as cash, bonds and swaps that are not traded on a recognised exchange. The possibility of the insolvency, bankruptcy or default of a counterparty with which the Fund trades such instruments, could result in losses to the Fund.

### Total Return Swaps Risk

This portfolio may invest in total return swaps. Total return swaps are unlisted instruments issued by a bank to provide the return of a specific index. Therefore, the equity exposure in this portfolio is derived through the total return swap and not by physically holding the equities in the portfolio. The value of the instrument is directly linked to the performance of the basket of assets per the index and will fluctuate in line with the daily market movements.

### Inflation Risk

The risk of potential loss in the purchasing power of your investment due to a general increase of consumer prices.

### Political Risk

The risk that investment returns could suffer as a result of a country's political changes or instability in the country. Instability could come from changes in the country's government, policy makers or military.

### Tax Risk

This risk relates to any change to tax laws or to the interpretation of existing tax laws which has an impact on the manner in which unit trusts are taxed.

### Compliance Risk

This refers to the risk of not complying with the legislation, regulations, prescribed investment limits and internal policies and procedures by the manager or the portfolio manager.

Collective Investment Schemes in Securities ("CIS") are generally medium to long terms investments. The value of participatory interests may go down as well as up and past performance is not necessarily a guide to future performance. CIS are traded at ruling prices and can engage in borrowing and scrip lending. Different classes of units apply to this portfolio and are subject to different fees and charges. A schedule of fees and charges is available on request from Ci. Ci does not provide any guarantee either with respect to the capital or the return of the portfolio. Forward pricing is used. Fluctuations or movements in exchange rates may cause the value of underlying international investments to go up or down. International Investments may include additional risks such as potential constraints on liquidity and repatriation of funds, macroeconomic risk, political risk, foreign exchange risk, tax risk, settlement risk as well as potential limitations on the availability of market information. The portfolio may be closed from time to time in order to manage it more efficiently in accordance with its mandate. Additional information on the portfolio may be obtained, free of charge, directly from Ci. Ci is an affiliate member of the Association for Savings & Investment SA (ASISA).

Total Expense Ratio (TER): The above TER % has been annualised and indicates the percentage of the value of the portfolio which was incurred as expenses relating to the administration of the portfolio over the rolling 3 year period or since fund inception, on an annualised basis. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER's cannot be regarded as an indication of future TER's.

Transaction Cost (TC): The above TC % has been annualised and indicates the percentage of the value of the portfolio which was incurred as costs relating to the buying and selling of the assets underlying the portfolio. Transaction Costs are a necessary cost in administering the portfolio and impacts portfolio returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of portfolio, investment decisions of the investment manager and the TER.

Total Investment Charge is the TER plus TC which indicates the percentage of the value of the portfolio which was incurred as costs relating to the investment of the portfolio.

Performance quoted is for lump sum investment with income distributions, prior to deduction of applicable taxes, included. NAV to NAV figures have been used. The annualised return is the return of the performance period re-scaled to a period of one year. Performance is calculated for the portfolio and individual investor performance may differ as a result of initial fees, actual investment date, date of reinvestment and dividend withholding tax.

FSP: Portfolio Analytics Consulting is authorised under the Financial Advisory and Intermediary Services Act, 2002 (act 37 of 2002) as an authorised financial services provider, FSP no. 18490  
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