

August 2019

## INVESTMENT OBJECTIVE

The Ci Conservative Strategic Fund is an institutional multi-asset low equity portfolio.

The investment objective of the Fund is to provide investors with income and long term capital growth while maintaining a strong focus on capital preservation through strict adherence to a strategic asset allocation. The weighting in the asset allocation will be set by the Manager and will be rebalanced periodically, normally every six (6) months, in accordance with the market and economic conditions at the time of rebalancing.

The Fund aims to achieve its investment objective by adhering to a strategic asset allocation comprised of a range of securities as defined in the Act, including equity securities, non-equity securities, money market, property and listed and unlisted financial instruments, both locally and abroad, as well as investing in exchange traded funds and exchange traded notes to provide low cost exposure to local and global asset classes to best reflect the market. The Fund will comply with prudential investment guidelines to the extent allowed by the Act.

The equity exposure will typically lie between 15% and 40% of the net asset value of the portfolio. The property exposure will lie between 0% and 20%, while cash exposure will be between 15% and 50% and all other non-equity exposure will be between 15% and 50% of the net asset value of the portfolio. Through the strategic combination of these securities and asset classes, the Fund aims to achieve returns of CPI for all urban areas + 3% over time.

The Fund may from time to time invest in listed and unlisted derivatives, in order to achieve the Fund's investment objective.

## PORTFOLIO MANAGER

This Fund is managed by Portfolio Analytics Consulting (Pty) Ltd, FSP no. 18490.

## INVESTMENT STRATEGY

Although the Fund is allowed to include foreign asset exposure, the Investment Strategy is to invest only in South African assets. The Fund will not contain any direct foreign exposure.

The composite benchmark for the fund comprises of the following asset class building blocks:

Asset Class Index Exposure

Local Equity	30%	S&P Quality, Value & Momentum Multi-Factor
Local Property	10%	S&P SA REIT
Local Bonds	30%	ALBI
Local Cash	30%	Stefi Composite

## ANNUALISED PERFORMANCE

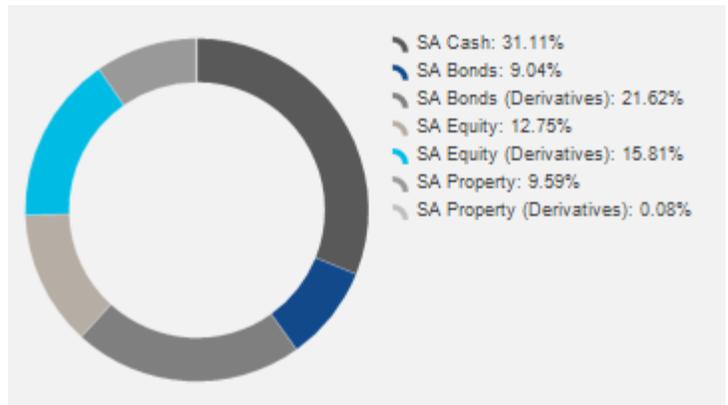
	1 year	3 year	5 year	Since Inception
Ci Conservative Strategic Fund	2.49%	5.12%	n/a	4.96%
Benchmark	6.97%	7.55%	n/a	8.31%
Lowest 1 year rolling return				-2.04%
Highest 1 year rolling return				14.97%

This document is a Minimum Disclosure Document (MDD) which contains key information about this portfolio. This MDD will be updated on a monthly basis. Source: Figures quoted are from Morningstar, for a lump sum, using NAV-NAV prices with income distributions reinvested. CPI for all urban areas sourced from I-Net Bridge.

## INFORMATION DISCLOSURE

ASISA Classification	South African – Multi Asset – Low Equity
Risk Profile	Low
Benchmark	SA CPI +3% p.a. over a rolling 3 year period
Equity Exposure	Equity exposure will lie between 15% and 40% and a maximum of 20% for property.
Foreign Exposure	Up to 30% of the assets may be invested offshore and an additional 10% invested in Africa, ex RSA
Fund Size	R 69.3 million
Total Expense Ratio	0.37%
Transaction Cost	0.08%
Total Investment Charge	0.45%
Calculation Period	1 Jul 2016 to 30 Jun 2019

## ASSET ALLOCATION



## TOP 10 EQUITY EXPOSURES

- |                           |                        |
|---------------------------|------------------------|
| 1. Naspers                | 6. Standard Bank       |
| 2. CF Richemont           | 7. Redefine Properties |
| 3. BHP Group              | 8. FirstRand           |
| 4. Growthpoint Properties | 9. Old Mutual          |
| 5. Anglo American         | 10. Sasol              |

Please note: Top 10 equity exposures are one month lagged as disclosed by Portfolio Analytics Consulting (Pty) Ltd

## INFORMATION DISCLOSURE

Launch Date	02 February 2015	Income Declaration Dates	31 March, 30 June, 30 September and 31 December
Opening NAV Price	100.00 cents per unit	Previous 12 Months Distributions (cents per unit)	28/06/2019: (A) 0.53, 29/03/2019: (A) 0.58 31/12/2018: (A) 0.47, 28/09/2018: (A) 1.12
Initial Fee	Class A: 0%	Income Reinvestment / Pay-out Dates	2nd working day in April, July, October and January
Initial Advisory Fee	Maximum 3.45% (Incl VAT)	Transaction Cut-off Time	14:00
Annual Service Fee	Class A: 0.288% (Incl VAT)	Valuation Time	17:00
Annual Advisory Fee	Maximum 1.15% (Incl VAT)	Frequency of Pricing	Our daily NAV prices are published on our website and in the national newspaper

## CHARACTERISTICS

This is a multi-asset low equity portfolio which means that it may invest in a spectrum of investments in the equity, bond, money, or property markets. This portfolio tends to display reduced short term volatility, aims for long term capital growth and can have a maximum effective equity exposure (including international equity) of 40% and a maximum effective property exposure (including international property) of 25% of the market value of the portfolio at all times.

This portfolio may, at the discretion of the portfolio manager, invest up to 30% of the assets outside of South Africa plus an additional 10% of the assets in Africa excluding South Africa.

## RISK REWARD PROFILE: LOW

Typically, the lower the risk, the lower the potential return and the higher the risk, the higher the potential return. There is no guarantee that returns will be higher when investing in a portfolio with a higher risk profile.

The risk profile for this portfolio is rated as low, as it may only invest up to 40% in equity securities.

## RISKS

### Market Risk

Equity markets are volatile and the price of equities fluctuate based on a number of factors such as changes in the economic climate, general movements in interest rates and the political and social environment which will also affect the value of the securities held in the unit trust, thereby affecting the overall value of the unit trust.

### Currency Risk / Foreign Exchange Risk

This risk is associated with investments that are denominated in foreign currencies. When the foreign currencies fluctuate against the South African Rand, the investments face currency gains or losses.

### Concentration Risk

Unit Trusts pool the assets of many investors and use the proceeds to buy a portfolio of securities. There are regulations in place which limit the amount that a unit trust may invest in securities, thereby spreading the risk across securities, asset classes and companies.

### Liquidity Risk

This relates to the ability of the unit trust to trade out of a security held in the portfolio at or near to its fair value. This may impact on liquidity and in the case of foreign securities, the repatriation of funds.

### Credit Risk

Credit risk arises where an issuer of a non-equity security or a swap is unable to make interest payments or to repay capital. The Fund may be exposed to credit risk on the counterparties in relation to instruments such as cash, bonds and swaps that are not traded on a recognised exchange. The possibility of the insolvency, bankruptcy or default of a counterparty with which the Fund trades such instruments, could result in losses to the Fund.

### Total Return Swaps Risk

This portfolio may invest in total return swaps. Total return swaps are unlisted instruments issued by a bank to provide the return of a specific index. Therefore, the equity exposure in this portfolio is derived through the total return swap and not by physically holding the equities in the portfolio. The value of the instrument is directly linked to the performance of the basket of assets per the index and will fluctuate in line with the daily market movements.

### Inflation Risk

The risk of potential loss in the purchasing power of your investment due to a general increase of consumer prices.

### Political Risk

The risk that investment returns could suffer as a result of a country's political changes or instability in the country. Instability could come from changes in the country's government, policy makers or military.

### Tax Risk

This risk relates to any change to tax laws or to the interpretation of existing tax laws which has an impact on the manner in which unit trusts are taxed.

### Compliance Risk

This refers to the risk of not complying with the legislation, regulations, prescribed investment limits and internal policies and procedures by the manager or the portfolio manager.

Collective Investment Schemes in Securities ("CIS") are generally medium to long terms investments. The value of participatory interests may go down as well as up and past performance is not necessarily a guide to future performance. CIS are traded at ruling prices and can engage in borrowing and scrip lending. Different classes of units apply to this portfolio and are subject to different fees and charges. A schedule of fees and charges is available on request from Ci. Ci does not provide any guarantee either with respect to the capital or the return of the portfolio. Forward pricing is used. Fluctuations or movements in exchange rates may cause the value of underlying international investments to go up or down. International Investments may include additional risks such as potential constraints on liquidity and repatriation of funds, macroeconomic risk, political risk, foreign exchange risk, tax risk, settlement risk as well as potential limitations on the availability of market information. The portfolio may be closed from time to time in order to manage it more efficiently in accordance with its mandate. Additional information on the portfolio may be obtained, free of charge, directly from Ci. Ci is an affiliate member of the Association for Savings & Investment SA (ASISA).

Total Expense Ratio (TER): The above TER % has been annualised and indicates the percentage of the value of the portfolio which was incurred as expenses relating to the administration of the portfolio over the rolling 3 year period or since fund inception, on an annualised basis. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER's cannot be regarded as an indication of future TER's.

Transaction Cost (TC): The above TC % has been annualised and indicates the percentage of the value of the portfolio which was incurred as costs relating to the buying and selling of the assets underlying the portfolio. Transaction Costs are a necessary cost in administering the portfolio and impacts portfolio returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of portfolio, investment decisions of the investment manager and the TER.

Total Investment Charge is the TER plus TC which indicates the percentage of the value of the portfolio which was incurred as costs relating to the investment of the portfolio.

Performance quoted is for lump sum investment with income distributions, prior to deduction of applicable taxes, included. NAV to NAV figures have been used. The annualised return is the return of the performance period re-scaled to a period of one year. Performance is calculated for the portfolio and individual investor performance may differ as a result of initial fees, actual investment date, date of reinvestment and dividend withholding tax.

FSP: Portfolio Analytics Consulting is authorised under the Financial Advisory and Intermediary Services Act, 2002 (act 37 of 2002) as an authorised financial services provider, FSP no. 18490  
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